

***Study on Compensation and Incentives
in the Insurance Sector – Damage Insurance***

June 2022

Dear Sir or Madam,

Your business is being requested to participate in the *Study on Compensation and Incentives in the Insurance Sector – Damage Insurance*, carried out by the Institut de la statistique du Québec (Statistique Québec) on behalf of the l'Autorité des marchés financiers (AMF). The objective of this study is to provide an overall picture of compensation programs, performance management targets and criteria, and other non-monetary benefits provided to representatives.

You can take part in the study with the knowledge that the information you provide will remain **confidential** and will only be used for statistical purposes. This is guaranteed under the *Act respecting the Institut de la statistique du Québec*.

Given the importance of the survey results, your participation is **mandatory** in accordance with the *Act respecting the Institut de la statistique du Québec* (CQLR, chapter I-13.011).*

To participate, you must complete the online questionnaire **as soon as possible** by following the instructions in the e-mail you received. We will contact the participants who have not submitted their online questionnaire to obtain their answers by telephone.

If you would like more information about the survey or if you require assistance, please get in touch with Statistique Québec using the contact information provided below. You will also find useful information on our website (statistique.quebec.ca) under "Surveys".

Thank you for your cooperation. By participating in this survey, you are contributing to the production of quality statistics about Québec.

Simon Bergeron
Chief Statistician

* Under this Act, any person receiving a request for information to which a reply is mandatory must provide the information requested by the prescribed deadline and in the prescribed format.